

## Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending February 28, 2021 [Japanese GAAP]

January 13, 2021

Company name: Hisamitsu Pharmaceutical Co., Inc.  
 Stock exchange listing: Tokyo, Nagoya, Fukuoka  
 Securities code: 4530  
 URL: <https://www.hisamitsu.co.jp/>  
 Representative: NAKATOMI Kazuhide, President & CEO  
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 Scheduled date of filing quarterly securities report: January 14, 2021  
 Scheduled date of dividend payment: —  
 Preparation of supplementary materials for quarterly financial results: Yes  
 Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts are rounded down to the nearest millions of yen)

### 1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending February 28, 2021 (March 1, 2020 to November 30, 2020)

#### (1) Consolidated Operating Results

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of	%	Millions of	%	Millions of	%	Millions of	%
Nine months ended November 30, 2020	80,822	△18.4	8,123	△55.9	7,928	△60.2	5,722	△62.9
Nine months ended November 30, 2019	99,078	△3.4	18,417	15.4	19,917	14.4	15,420	15.7

(Note) Comprehensive income: Nine months ended November 30, 2020 6,865 millions of yen (△47.0 %)  
 Nine months ended November 30, 2019 12,949 millions of yen (△12.6 %)

	Profit per share	Diluted profit per share
	yen	yen
Nine months ended November 30, 2020	70.04	69.97
Nine months ended November 30, 2019	187.36	187.14

#### (2) Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of yen	Millions of yen	%
As of November 30, 2020	296,548	250,741	84.0
As of February 29, 2020	307,401	250,746	80.9

(Reference) Shareholders' equity: As of November 30, 2020 249,065 millions of yen  
 As of February 29, 2020 248,784 millions of yen

### 2. Dividends

	Annual dividends				
	First quarter	Second quarter	Third quarter	Fiscal year end	Total
	yen	yen	yen	yen	yen
Year ended February 29, 2020	—	41.50	—	41.50	83.00
Year ending February 28, 2021	—	41.75	—	—	—
Year ending February 28, 2021 (Forecast)	—	—	—	41.75	83.50

(Note) Revisions to the most recently announced dividends forecast: None

3. Consolidated Earnings Forecast for the Fiscal Year Ending February 28, 2021 (March 1, 2020 to February 28, 2021)

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	yen
Full year	127,000	△9.9	12,900	△43.2	14,800	△42.3	10,600	△43.3	129.75

(Note) Revisions to the most recently announced consolidated forecast: None

\*Notes

(1) Changes in significant subsidiaries during the period : None  
(Changes in specified subsidiaries resulting in changes in scope of consolidation)

(2) Application of special accounting methods for preparation of quarterly consolidated financial statements : Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement  
 1) Changes in accounting policies due to revision of accounting standards : None  
 2) Changes in accounting policies other than 1) above : None  
 3) Changes in accounting estimates : None  
 4) Restatement : None

(4) The number of shares outstanding (common stock)  
 1) Total number of shares outstanding at the end of the period (including treasury stock)  
 As of November 30, 2020 : 85,164,895 shares  
 As of February 29, 2020 : 85,164,895 shares  
 2) Total number of treasury stock at the end of the period  
 As of November 30, 2020 : 3,430,180 shares  
 As of February 29, 2020 : 3,501,310 shares  
 3) Average number of shares outstanding during the period  
 Nine months ended November 30, 2020 : 81,698,419 shares  
 Nine months ended November 30, 2019 : 82,302,886 shares

\*Quarterly financial results reports are not subjected to quarterly review.

\*Explanation for appropriate use of financial forecasts and other special notes

Among this document, the forecasts based on the plan may change due to uncertain factors. Therefore, the actual operating results may differ from the company's view.

Financial settlement briefings for institutional investors and analysts will be held on January 13, 2021. Presentation materials of financial results will be posted promptly on the company's website after the financial settlement briefings.

# Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance sheets

(Millions of yen)

	Prior Fiscal Year End (As of Feb. 29, 2020)	Current Third Quarter (As of Nov. 30, 2020)
<b>Assets</b>		
Current assets		
Cash and deposits	107,051	111,991
Notes and accounts receivable - trade	49,232	32,128
Securities	34,878	22,109
Merchandise and finished goods	8,816	12,488
Work in process	505	695
Raw materials and supplies	6,137	6,803
Other	2,952	10,533
Allowance for doubtful accounts	△325	△289
<b>Total current assets</b>	<b>209,251</b>	<b>196,460</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	14,939	14,402
Other, net	23,657	22,749
<b>Total property, plant and equipment</b>	<b>38,596</b>	<b>37,151</b>
Intangible assets		
Sales rights	48	32
Other	1,421	1,309
<b>Total intangible assets</b>	<b>1,469</b>	<b>1,341</b>
Investments and other assets		
Investment securities	48,379	53,333
Other	9,918	8,474
Allowance for doubtful accounts	△214	△214
<b>Total investments and other assets</b>	<b>58,083</b>	<b>61,593</b>
<b>Total non-current assets</b>	<b>98,150</b>	<b>100,087</b>
<b>Total assets</b>	<b>307,401</b>	<b>296,548</b>

(Millions of yen)

	Prior Fiscal Year End (As of Feb. 29, 2020)	Current Third Quarter (As of Nov. 30, 2020)
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	10,488	6,895
Electronically recorded obligations - operating	8,536	5,270
Short-term borrowings	1,209	1,181
Income taxes payable	5,745	532
Provision for sales returns	127	87
Provision for bonuses	1,558	348
Other	13,390	15,940
Total current liabilities	41,055	30,256
Non-current liabilities		
Long-term borrowings	368	309
Net defined benefit liability	7,600	7,835
Other	7,630	7,405
Total non-current liabilities	15,598	15,550
Total liabilities	56,654	45,806
<b>Net assets</b>		
Shareholders' equity		
Share capital	8,473	8,473
Capital surplus	2,272	2,352
Retained earnings	230,929	229,848
Treasury shares	△11,730	△11,493
Total shareholders' equity	229,945	229,181
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	12,047	15,612
Revaluation reserve for land	3,790	3,790
Foreign currency translation adjustment	2,700	35
Remeasurements of defined benefit plans	299	444
Total accumulated other comprehensive income	18,838	19,883
Share acquisition rights	491	223
Non-controlling interests	1,470	1,453
Total net assets	250,746	250,741
Total liabilities and net assets	307,401	296,548

## (2) Quarterly Consolidated Statements of Income and Comprehensive Income

## Quarterly Consolidated Statements of Income

(Millions of yen)

	Prior Fiscal Year (Mar. 1, 2019 – Nov. 30, 2019)	Current Fiscal Year (Mar. 1, 2020 – Nov. 30, 2020)
Net sales	99,078	80,822
Cost of sales	34,554	30,148
Gross profit	64,523	50,674
Selling, general and administrative expenses	46,106	42,551
Operating profit	18,417	8,123
Non-operating income		
Interest income	808	507
Dividend income	537	570
Share of profit of entities accounted for using equity method	82	—
Other	300	390
Total non-operating income	1,729	1,467
Non-operating expenses		
Interest expenses	13	5
Foreign exchange losses	197	1,149
Share of loss of entities accounted for using equity method	—	208
Other	19	299
Total non-operating expenses	229	1,662
Ordinary profit	19,917	7,928
Extraordinary income		
Gain on disposal of non-current assets	—	219
Gain on sales of investment securities	—	136
Settlement received	1,610	—
Total extraordinary income	1,610	356
Extraordinary losses		
Loss on disposal of non-current assets	10	21
Total extraordinary losses	10	21
Profit before income taxes	21,518	8,263
Income taxes	5,921	2,409
Profit	15,597	5,853
Profit attributable to non-controlling interests	176	131
Profit attributable to owners of parent	15,420	5,722

Quarterly Consolidated Statements of comprehensive income

(Millions of yen)

	Prior Fiscal Year (Mar. 1, 2019 – Nov. 30, 2019)	Current Fiscal Year (Mar. 1, 2020 – Nov. 30, 2020)
Profit	15,597	5,853
Other comprehensive income		
Valuation difference on available-for-sale securities	△901	3,556
Foreign currency translation adjustment	△1,853	△2,698
Remeasurements of defined benefit plans, net of tax	98	146
Share of other comprehensive income of entities accounted for using equity method	8	7
Total other comprehensive income	△2,647	1,011
Comprehensive income	12,949	6,865
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	12,773	6,767
Comprehensive income attributable to non-controlling interests	176	97