# **EARNINGS BRIEFING FOR THE PERIOD ENDED AUGUST 2021**

Name of issuer: Fukuoka REIT Corporation (FRC)

Code number: 8968

URL: https://www.fukuoka-reit.jp/en/

Stock listings: Tokyo Stock Exchange, and Fukuoka Stock Exchange

Representative: Etsuo Matsuyuki Executive Director

Asset manager: Fukuoka Realty Co., Ltd.

Representative: Zenji Koike President & CEO

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Expected date for submitting securities report: November 29, 2021 Expected commencement date of dividend payments: November 18, 2021

Supplementary documents for earnings briefing Yes Analyst meeting (for institutional investors and analysts) Yes

(Figures rounded down to nearest mm yen)

# 1. Performance and situation of assets for the period ended August 2021 (March 1, 2021 to August 31, 2021)

### (1) Performance

(% shows percentage change from previous period)

	Operating revenues		Operating income		Ordinary income		Profit	
	mm of yen	%	mm of yen	%	mm of yen	%	mm of yen	%
Period ended August 2021	8,867	(0.4)	3,204	4.7	2,817	5.2	2,816	5.3
Period ended February 2021	8,904	4.5	3,061	3.2	2,677	3.5	2,675	3.4

	Profit per unit	Return on net assets	Ratio of ordinary income to total assets	Ratio of ordinary income to operating revenues
Period ended August 2021	3,538 yen	2.8%	1.4%	31.8%
Period ended February 2021	3,361 yen	2.6%	1.3%	30.1%

### (2) Dividends

<u></u>								
	Dividend per unit (excl. dividend in excess of earnings)	Total dividend (excl. dividend in excess of earnings)	Dividend in excess of earnings per unit	Total dividend in excess of earnings	Dividend per unit (incl. dividend in excess of earnings)	Total dividend (incl. dividend in excess of earnings)	Payout ratio	Ratio of dividend to net assets
Period ended August 2021	3,539 yen	2,817 mm yen	— yen	— mm yen	3,539 yen	2,817 mm yen	100.0%	2.8%
Period ended February 2021	3,361 yen	2,675 mm yen	— yen	— mm yen	3,361 yen	2,675 mm yen	100.0%	2.6%

### (3) Financial condition

	Total assets	Net assets	Ratio of net assets to total assets	Net assets per unit
Period ended August 2021	199,804 mm yen	101,755 mm yen	50.9%	127,833 yen
Period ended February 2021	199,559 mm yen	101,614 mm yen	50.9%	127,656 yen

# (4) Cash flows condition

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Balance of cash and cash equivalents at end of period
Period ended August 2021	4,724 mm yen	(1,425) mm yen	(2,674) mm yen	10,917 mm yen
Period ended February 2021	5,374 mm yen	(842) mm yen	(2,586) mm yen	10,293 mm yen

# 2. Forecast of performance for the period ending February 2022 (September 1, 2021 to February 28, 2022) and the period ending August 2022 (March 1, 2022 to August 31, 2022)

(% shows percentage change from previous period)

	Operating revenues		Operating income		Ordinary income		Profit		Dividend per unit (excl. dividend	Dividend in excess of
	mm of yen	%	mm of yen	%	mm of yen	%	mm of yen	%	١	earnings per unit
Period ending February 2022	8,621	(2.8)	3,156	(1.5)	2,787	(1.1)	2,786	(1.1)	3,500 yen	— yen
Period ending August 2022	8,834	2.5	3,169	0.4	2,787	0.0	2,786	0.0	3,500 yen	— yen

(Reference) Forecast profit per unit: Period ending February 2022 3,500 yen Forecast profit per unit: Period ending August 2022 3,500 yen

### 3. Other

(1) Changes in accounting policies, changes in accounting estimates and restatement of accounting errors

(i) Changes in accounting policies accompanying amendments to accounting standards, etc.: No

(ii) Changes in accounting policies other than above (i):

(iii) Changes in accounting estimates: No (iv) Restatement of accounting errors: No

(2) Number of investment units outstanding

(i) Number of investment units outstanding at end of period (including treasury investment units):

As of August 2021 796,000 units
As of February 2021 796,000 units
(ii) Treasury investment units at end of period:

As of August 2021 0 unit As of February 2021 0 unit

Note: Regarding the number of investment units, a basis for calculating profit per unit, please refer to "Per unit information," on page

### \* Statement on Implementation Status of Audit Procedure

This Earnings Briefing ("Kessan Tanshin" in Japanese) report is not subject to audit procedures by public accountants or audit corporations.

\* On the adequate use of performance forecasts and other items warranting special mention

Forecast figures are calculated based on information available on the date of release of the forecast and contain uncertain factors to a large extent. Actual operating revenues, operating income, ordinary income, profit, and dividend per unit may differ due to changes in the business environment. The forecast should not be construed as a guarantee of actual dividend. Concerning details of the preconditions for the above forecast figures please refer to "1. Management Situation, (2) Forecast for the next fiscal period – Preconditions for the performance forecast for the period ending February 2022 (September 1, 2021 to February 28, 2022) and the period ending August 2022 (March 1, 2022 to August 31, 2022)" on page 3.

### 1. Management Situation

### (1) Summary of the current fiscal period

### (a) Brief history of the investment corporation

Fukuoka REIT Corporation (hereinafter "FRC") was established on July 2, 2004 based on the "Act on Investment Trusts and Investment Corporations" (Act No. 198 in 1951 including later revisions) and listed on the Tokyo Stock Exchange Inc. and the Fukuoka Stock Exchange on June 21, 2005 as the nation's first real estate investment trust specializing in regional properties (code number: 8968). FRC invests in real estate throughout all of Kyushu (including Okinawa Prefecture) with a central focus on Fukuoka City and Yamaguchi Prefecture (hereinafter the "Fukuoka/Kyushu area) by turning regional characteristics in the real estate industry into strengths.

FRC started asset management activities on November 9, 2004 after acquisition of four properties comprising retail properties and an office building, and manages a total of 32 properties comprising 11 Retail, 10 Office buildings (including land with leasehold interest for an office building) and 11 Others as of the end of the 34th fiscal period (August 31, 2021).

### (b) Investment environment and portfolio performance

During the fiscal period under review (the 34th fiscal period), the Japanese economy continued to show a pickup trend amid a severe situation still persisting under the impact of the novel coronavirus (COVID-19) infection. As for the outlook, with measures taken to prevent the spread of infection and vaccination promoted, the economy is expected to keep picking up due in part to the effects of various political measures and improvements in overseas economies. Attention should be paid, however, to the impact the infection trend will pose on the economy both in and outside Japan and the influence of changes in the financial and capital markets, etc.

In the Fukuoka and Kyushu area, the core investment target area for FRC, the economy is picking up, centering around exports and production, although staying in a severe situation. While public spending remains at a high level, the pickup trend in consumer spending has come to a temporary pause, and supply-and-demand conditions for labor and compensation of employees are both on a weak note. As we foresee, we must be wary of the impact of the trend of COVID-19 on corporate and household sentiments, among other factors.

As for land price trends, the national average price in combined average for residential and commercial land dropped for the second consecutive year, although at a decelerating rate of decrease, according to the 2021 Land Price Survey. By land type, residential land price dropped at a lower pace and commercial land price showed a higher rate of decrease. Meanwhile, in Fukuoka City, the central area of FRC's investment targets, land prices continued rising for 9 consecutive years, up 7.7% year-on-year for commercial land and up 4.4% year-on-year for residential land.

Under such circumstances, FRC's portfolio achieved solid performance in the asset types of office buildings, logistic facilities, and residential properties. On the other hand, the impact of the spread of COVID-19 was not contained at Canal City Hakata and other major retail properties, while hotels failed to recover as tourism demand, etc. did not return strongly.

In the 34th fiscal period, FRC disposed Canal City Hakata B Grand Building (88.28% co-ownership interest in Grand Building) and acquired Tenjin Nishi-Dori Business Center (Land with leasehold interest) on June 1, 2021, and concluded on August 30, 2021 an agreement regarding acquisition of Hakata Chikushi-Dori Center Building (scheduled for acquisition on March 1, 2022).

When analyzing FRC's portfolio (on an acquisition price basis) as of the end of the 34th fiscal period by investment target area, the investment ratio in the Fukuoka urban area accounted for 76.6%; when analyzing by property type, Retail, Office buildings, and Others accounted for 54.2%, 31.5% and 14.3%, respectively.

On top of these efforts, Fukuoka Realty Co., Ltd. to which FRC entrusts its asset management (the Asset Manager) has established the Sustainability Policy and Regulations Concerning Sustainability Management to promote sustainability through environmental, social and governance (ESG) considerations. By setting up the Sustainability Promotion Committee, which comprises President/CEO, full-time directors and general managers of Real Estate Management Department, Investment Department, Finance Department, Planning Department and Compliance Department, the Asset Manager investigates specific targets and measures and supervises the progress in implementation of the measures with regard to the internal system, cooperation with related parties outside the company and information disclosure policy, etc. On the implementation side, the sustainability officer (general manager of the Planning Department), who is the person responsible for the practical aspects concerning the targets set at the Sustainability Promotion Committee, concurrently serves as general manager of Sustainability Promotion Office, which is engaged in continuous operations related to the GRESB Real Estate Assessment (with Green Star rating), the Principles for Responsible Investment (PRI) and the Principles for Financial Action for the 21st Century (PFA21) and other initiatives.

### (c) Summary of fundraising

In the 34th fiscal period, FRC conducted long-term borrowings totaling 6,300 mm yen to fund the repayment of existing debt that matured in the period. As a result, the balance of FRC's interest-bearing debt outstanding (including investment corporation bonds) at the end of the 34th fiscal period totaled 82,400 mm yen, with the loan-to-value ratio (ratio of interest-bearing debt (including investment corporation bonds) to total assets) at 41.2% and the ratio of fixed-interest rate debt (ratio of interest-bearing debt with fixed interest rates (including investment corporation bonds) to total interest-bearing debt) at 94.1% as of the same date. In addition, with regard to the commitment line agreement (credit limit: 6,000 mm yen) with The Bank of Fukuoka, Ltd. serving as the agent,

FRC extended the commitment period by a year, lengthening the remaining term of commitment to three years.

Going forward, FRC will continue its endeavors to reduce refinancing risks by dispersing debt repayment dates and extending debt duration. At the same time, FRC will work to mitigate risks of rising interest rates by shifting to fixed-interest rate borrowings and through other measures.

Moreover, the credit ratings assigned to FRC as of the end of the current fiscal period are as follows.

Credit Rating Agency	Rating Type	Rating	Rating Outlook
Rating and Investment Information, Inc. (R&I)	Issuer Rating	A+	Stable
Japan Credit Rating Agency, Ltd. (JCR)	Long-term Issuer Rating	AA-	Stable

### (d) Summary of performance and dividend

As a result of these management efforts, operating revenues totaled 8,867 mm yen and operating income after excluding operating expenses such as expenses related to leasing business and asset management fees totaled 3,204 mm yen. Ordinary income was 2,817 mm yen and profit amounted to 2,816 mm yen. Management decided to make a dividend of 3,539 yen per unit to meet the requirements of special tax measures for an investment corporation (as stipulated in Article 67-15 of the Act on Special Measures Concerning Taxation of Japan [Act No. 26 in 1957 including later revisions]). Under this act, an investment corporation is allowed to deduct the maximum amount of dividends paid to investors from its taxable income.

### (2) Forecast for the next fiscal period

# (a) Portfolio management policy

FRC will further reinforce management and leasing capabilities by cooperating with property management companies including sponsor companies, and secure and maintain the stable operation of the properties by making the most use of their advantages.

FRC will make investments based on the basic policy stipulated in its Articles of Incorporation and its basic philosophy: focusing on "specialized areas in which FRC can demonstrate its competitive edge" that are in "high growth potential markets." By geographic location, of Fukuoka and Kyushu areas, FRC will invest 60% to 90% of its assets in the Fukuoka urban area since the Fukuoka urban area is expected to have a high population growth rate in the future. In addition to the Fukuoka urban area, management has decided to actively acquire properties in major cities if there are regions or properties where FRC can generate investment merits from community-oriented viewpoints. FRC will acquire high-quality properties with adequate use of its advantages, such as information gathering ability in the areas, good knowledge of regional properties and close relations with the local business community including its sponsors and governments, so that investors can continue to invest in FRC with assurance. Meanwhile, FRC will build stronger relationships with financial institutions to realize stable fundraising and try to maintain a solid financial structure.

(b) Significant events that have occurred after the end of the current fiscal period: No relevant items.

### (c) Performance forecast for the next fiscal period

FRC aims to achieve the following performance goals for the period ending February 2022 (September 1, 2021 to February 28, 2022) and the period ending August 2022 (March 1, 2022 to August 31, 2022). Concerning preconditions for the forecast, please refer to "Preconditions for the performance forecast for the period ending February 2022 (September 1, 2021 to February 28, 2022) and the period ending August 2022 (March 1, 2022 to August 31, 2022)" on page 3.

	Period ending February 2022	Period ending August 2022
Operating revenues	8,621 mm yen	8,834 mm yen
Operating income	3,156 mm yen	3,169 mm yen
Ordinary income	2,787 mm yen	2,787 mm yen
Profit	2,786 mm yen	2,786 mm yen
Dividend per unit	3,500 yen	3,500 yen
Dividend in excess of earnings per	— yen	— yen

Note: The above forecast figures are calculated based on certain preconditions. The forecast should not be construed as a guarantee of actual performance since actual operating revenues, operating income, ordinary income, profit, dividend per unit and dividend in excess of earnings per unit may differ due to changes in the business environment.

Preconditions for the performance forecast for the period ending February 2022 (September 1, 2021 to February 28, 2022) and the period ending August 2022 (March 1, 2022 to August 31, 2022)

2022) and the period	ending August 2022 (March 1, 2022 to August 31, 2022)
Item	Preconditions
Calculation period	35th fiscal period: September 1, 2021 to February 28, 2022 (181 days) 36th fiscal period: March 1, 2022 to August 31, 2022 (184 days)
Assets under management	<ul> <li>It is assumed that there will be 33 properties comprising the 32 properties FRC owns as of August 31, 2021 plus Hakata Chikushi-Dori Center Building, which FRC plans to acquire on March 1, 2022.</li> <li>In practice, the number may fluctuate due to changes in assets under management.</li> </ul>
Total number of investment units outstanding	It is assumed that there will be no issuance of new investment units until August 31, 2022.
Interest-bearing debt and refinancing	<ul> <li>The balance of interest-bearing debt outstanding at the end of the 35th fiscal period (February 28, 2022) is expected to total 82,400 mm yen. The loan-to-value ratio (interest-bearing debt / total assets × 100) is expected to stand at around 41.2% (as of August 31, 2021, the loan-to-value ratio stands at 41.2%).</li> <li>The balance of interest-bearing debt outstanding at the end of the 36th fiscal period (August 31, 2022) is expected to total 83,900 mm yen. The loan-to-value ratio (interest-bearing debt / total assets × 100) is expected to stand at around 41.7%.</li> </ul>
Operating revenues	<ul> <li>Of leasing revenues – real estate, revenues from properties FRC has already acquired are calculated based on tenancy agreements that are valid as of October 15, 2021 by taking into account the competitiveness of the properties and the market environment, etc.</li> <li>Of leasing revenues – real estate, revenues from lease contracts with variable rent such as percentage-of-sales rent and percentage-of-GOP rent are calculated based on past results by taking into account such fluctuation factors as sales and GOP of the relevant tenants.</li> <li>For leasing revenues – real estate, tenant vacancies are taken into account to a certain extent. It is assumed that there will be no rent arrears or non-payments by tenants.</li> <li>With the impact of the spread of COVID-19 in Japan and abroad prolonging, the situation requires FRC to anticipate that a certain degree of impact will continue in the 35th and 36th fiscal periods on its retail properties and hotels for which percentage-of-sales rents, etc. are established. In estimating the sales, etc. of such properties, FRC assumes that, while domestic tourism will recover gradually, inbound tourism will not recover until the 36th fiscal period. However, actual sales may fluctuate depending on when the COVID-19 pandemic is contained.</li> </ul>
Operating expenses	<ul> <li>When acquiring properties, the property taxes and city planning taxes for the assets will be proportionally calculated according to the holding period and adjusted with the former owner. However, the adjusted amount of the property taxes and city planning taxes to be borne by FRC for the initial year will not be written off since they will be included in the acquisition cost.</li> <li>FRC writes off estimated repair costs expected to be required for buildings for the calculation periods (the 35th and 36th fiscal periods). Actual repair costs may differ significantly from the estimated amounts since there is the possibility that repair costs are incurred urgently due to damages to buildings caused by unforeseeable factors, repair costs generally differ largely from period to period, and repair costs are not regularly incurred.</li> <li>Concerning outsourcing expenses, FRC anticipates 1,720 mm yen for the 35th fiscal period and 1,764 mm yen for the 36th fiscal period.</li> <li>Concerning taxes and other public charges, FRC anticipates 711 mm yen for the 35th fiscal period and 729 mm yen for the 36th fiscal period.</li> <li>Concerning depreciation and amortization expenses, FRC anticipates 1,489 mm yen for the 35th fiscal period and 1,527 mm yen for the 36th fiscal period.</li> </ul>
Non-operating expenses	• Concerning interest expenses (including interest expenses on investment corporation bonds) and expenses related to financing, FRC anticipates 368 mm yen for the 35th fiscal period and 379 mm yen for the 36th fiscal period.
Dividend per unit	<ul> <li>Dividend (dividend per unit) is calculated based on the dividend policy stipulated in FRC's Articles of Incorporation.</li> <li>Dividend per unit may fluctuate due to fluctuations in leasing revenues caused by changes in assets under management and tenants or various factors including unexpected occurrences of repair.</li> <li>Dividend per unit may fluctuate depending on when the spread of COVID-19 will actually be contained.</li> </ul>
Dividend in excess of earnings per unit	• Dividend in excess of earnings (dividend in excess of earnings per unit) is not planned at the moment.
Other	<ul> <li>It is assumed that there will be no significant revisions to laws and regulations, the tax system, and accounting standards that may influence the forecast figures.</li> <li>It is also assumed that there will be no significant unexpected changes in general economic conditions and the real estate market.</li> </ul>

# 2. Financial Statements

# (1) Balance sheet

Balance sheet			(the	ousands of yen)	
Account	33rd fisc	al period	34th fiscal period		
Account	(as of February 28, 2021)		(as of Augus	st 31, 2021)	
Assets					
Current assets					
Cash and deposits		6,596,412		6,948,985	
Cash and deposits in trust		3,742,580		4,015,688	
Operating accounts receivable		528,707		593,014	
Prepaid expenses		287,185		272,674	
Others		3,007		2,891	
Total current assets		11,157,893		11,833,253	
Non-current assets		, ,		•	
Property, plant and equipment					
Buildings	1,166,235		1,167,104		
Accumulated depreciation	(9,712)	1,156,522	(24,360)	1,142,744	
Structures	20,698	1,100,000	20,698	.,,	
Accumulated depreciation	(129)	20,569	(322)	20,376	
Tools and fixtures	1,571		1,571		
Accumulated depreciation	(78)	1,492	(195)	1,375	
Lands	(10)	989,124	(100)	989,124	
Buildings in trust	104,526,979	000,	101,200,889	000,	
Accumulated depreciation	(34,998,550)	69,528,428	(35,296,331)	65,904,558	
Structures in trust	2,049,545		1,933,215		
Accumulated depreciation	(848,800)	1,200,744	(856,694)	1,076,521	
Machinery and equipment in trust	1,509,292	, ,	1,459,851	•	
Accumulated depreciation	(639,038)	870,254	(668,138)	791,713	
Vehicles and transport equipment in trust	747		626		
Accumulated depreciation	(709)	37	(594)	31	
Tools and fixtures in trust	1,393,755		1,428,616		
Accumulated depreciation	(1,210,954)	182,801	(1,201,413)	227,203	
Lands in trust		107,452,281		110,373,363	
Construction in progress in trust		16,791		480,002	
Total property, plant and equipment		181,419,047		181,007,013	
Intangible assets					
Leasehold right in trust		5,545,883		5,545,883	
Other intangible assets in trust		24,044		15,584	
Total intangible assets		5,569,927		5,561,467	
Investment and other assets					
Deferred tax assets		63		13	
Lease and guarantee deposits		10,000		10,000	
Lease and guarantee deposits in trust		327,135		327,135	
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Long-term prepaid expenses		1,042,944		1,036,131	
Total investment and other assets		1,380,143		1,373,280	
Total non-current assets		188,369,118		187,941,761	
Deferred assets					
Investment corporation bond issuance		32,040		29,938	
expenses		JZ,U4U		23,330	
Total deferred assets		32,040		29,938	
Total assets		199,559,052		199,804,953	

A	33rd fiscal pe	riod	(thousands of yen) 34th fiscal period (as of August 31, 2021)		
Account	(as of February 28				
Liabilities					
Current liabilities					
Operating accounts payable		561,673		452,735	
Current maturities of long-term debt		6,300,000		6,000,000	
Accounts payable-other		22,905		17,146	
Accrued expenses		415,653		420,218	
Income taxes payable		1,835		944	
Accrued consumption taxes		316,581		705,556	
Advances received		1,088,923		1,057,228	
Deposits received		793,952		912,833	
Total current liabilities		9,501,526		9,566,664	
Non-current liabilities					
Investment corporation bonds		5,000,000		5,000,000	
Long-term debt	7	1,100,000		71,400,000	
Tenant leasehold and security deposits		450,791		450,811	
Tenant leasehold and security deposits received in trust	1	1,892,365		11,631,661	
Total non-current liabilities	88	8,443,156		88,482,473	
Total liabilities	9.	7,944,683		98,049,137	
Net assets					
Unitholders' equity					
Unitholders' capital	98	8,938,764		98,938,764	
Surplus					
Unappropriated surplus		2,675,604		2,817,051	
Total surplus		2,675,604		2,817,051	
Total unitholders' equity	10	1,614,369		101,755,815	
Total net assets	10	1,614,369		101,755,815	
Total liabilities and net assets	199	9,559,052		199,804,953	

# (2) Statement of income

Account	33rd fiscal period (September 1, 2020 to February 28, 2021)		(thousands of ye 34th fiscal period (March 1, 2021 to August 31, 2021)	
Operating revenues				
Leasing revenues – real estate	*1 8,306,678		*1 8,157,755	
Other leasing revenues – real estate	*1 597,438		*1 605,165	
Gain on sales of real estate	_	8,904,117	*2 104,254	8,867,174
Operating expenses				
Expenses related to leasing business	*1, *3 5,180,315		*1, *3 4,978,758	
Asset management fees	524,777		531,986	
Asset custody fees	7,401		7,544	
Administrative service fees	58,665		58,810	
Director's compensations	9,600		9,600	
Other operating expenses	61,374	5,842,134	75,780	5,662,481
Operating income		3,061,982		3,204,693
Non-operating revenues				
Interest received	47		54	
Others	1,357	1,404	504	559
Non-operating expenses				
Interest expenses	253,182		257,612	
Interest expenses on investment corporation bonds	29,200		29,200	
Amortization of investment corporation bond issuance expenses	2,102		2,102	
Amortization of investment unit issuance expenses	3,835		_	
Financing related expenses	97,663		98,492	
Others	37	386,021	39	387,447
Ordinary income		2,677,366		2,817,806
Profit before income taxes		2,677,366		2,817,806
Income taxes-current	1,842		952	
Income taxes-deferred	(49)	1,793	50	1,003
Profit		2,675,572		2,816,802
Surplus brought forward		31		248
Unappropriated surplus		2,675,604		2,817,051

# (3) Statement of changes in net assets

33rd fiscal period (September 1, 2020 to February 28, 2021)

(thousands of yen)

	Unitholders' Equity				
		Surplus		Total	
Item	Unitholders' capital	Unappropriated surplus	Total unitholders' equity	net assets	
Balance as of September 1, 2020	98,938,764	2,587,031	101,525,796	101,525,796	
Changes in the current fiscal period					
Dividend of surplus		(2,587,000)	(2,587,000)	(2,587,000)	
Profit		2,675,572	2,675,572	2,675,572	
Total of changes in the current fiscal period	_	88,572	88,572	88,572	
Balance as of February 28, 2021	98,938,764	2,675,604	101,614,369	101,614,369	

34th fiscal period (March 1, 2021 to August 31, 2021)

(Indusarius of ye					
		Unitholders' Equity			
		Surplus		Total	
Item	Unitholders' capital	Unappropriated surplus	Total unitholders' equity	net assets	
Balance as of March 1, 2021	98,938,764	2,675,604	101,614,369	101,614,369	
Changes in the current fiscal period					
Dividend of surplus		(2,675,356)	(2,675,356)	(2,675,356)	
Profit		2,816,802	2,816,802	2,816,802	
Total of changes in the current fiscal period	_	141,446	141,446	141,446	
Balance as of August 31, 2021	98,938,764	2,817,051	101,755,815	101,755,815	

# (4) Dividend statement

	Account	33rd fiscal period (September 1, 2020 to February 28, 2021)	34th fiscal period (March 1, 2021 to August 31, 2021)
I.	Unappropriated surplus	2,675,604 thousand yen	2,817,051 thousand yen
II.	Total	2,675,356 thousand yen	2,817,044 thousand yen
	[Dividend per investment unit]	[3,361 yen]	[3,539 yen]
III.	Surplus brought forward	248 thousand yen	7 thousand yen

Method for calculating dividends	accordance with the dividend policy stipulated in Article 38-1-2 of FRC's Articles of Incorporation and must exceed 90% of FRC's distributable profits as stipulated in Article 67-15-1 of the Special Taxation Measures Act. Following the above policy, FRC shall decide to distribute 2,675,356 thousand yen, which is almost the entire amount of unappropriated surplus, as earnings dividends. Moreover, dividend in excess of earnings as stipulated in Article	stipulated in Article 38-1-2 of FRC's Articles of Incorporation and must exceed 90% of FRC's distributable profits as stipulated in Article 67-15-1 of the Special Taxation Measures Act. Following the above policy, FRC shall decide to distribute 2,817,044 thousand yen, which is almost the entire amount of unappropriated surplus, as
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(Note) Amounts other than the amounts of dividend per investment units are rounded down to the nearest thousand yen.

# (5) Cash flows statement

		(thousands of yen)
	33rd fiscal period	34th fiscal period
Account	(September 1, 2020 to	(March 1, 2021 to
	February 28, 2021)	August 31, 2021)
Net cash provided by (used in) operating activities		
Profit before income taxes	2,677,366	2,817,806
Depreciation and amortization expenses	1,623,716	1,552,759
Amortization of investment corporation bond issuance		
expenses	2,102	2,102
Amortization of investment unit issuance expenses	3,835	_
Interest received	(47)	(54)
Interest expenses	282,382	286,812
Gain on sales of real estate	· <u> </u>	(104,254)
Decrease (increase) in operating accounts receivables	515,217	(64,306)
Decrease (increase) in consumption taxes refund receivable	177,613	(* , , , , , , , , , , , , , , , , , , ,
Increase (decrease) in accrued consumption taxes	316,581	388,975
Increase (decrease) in operating accounts payable	25,185	19,627
Increase (decrease) in accounts payable-other	10,287	(6,134)
Increase (decrease) in accrued expenses	60,503	3,749
Increase (decrease) in advances received	(34,635)	(31,695)
` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	(100,119)	118,880
Increase (decrease) in deposits expenses	· · ·	
Decrease (increase) in prepaid expenses	(4,468)	14,511
Decrease (increase) in long-term prepaid expenses	95,407	6,812
Others, net	6,766	6,897
Subtotal	5,657,694	5,012,488
Interest income received	47	54
Interest expenses paid	(282,607)	(285,996)
Income taxes paid	(974)	(1,844)
Net cash provided by (used in) operating activities	5,374,159	4,724,702
Net cash provided by (used in) investment activities		
Purchase of property, plant and equipment	(355,262)	(400)
Proceeds from sales of property, plant and equipment in trust	· · ·	7,608,310
Purchase of property, plant and equipment in trust	(479,144)	(8,771,773)
Proceeds from tenant leasehold and security deposits	84,136	80
Repayments of tenant leasehold and security deposits	, _	(60)
Proceeds from tenant leasehold and security deposits in trust	122,888	460,486
Repayments of tenant leasehold and security deposits in trust	(214,907)	(721,189)
Proceeds from restricted trust deposits	2,016	3,283
Payments for restricted trust deposits	(2,470)	(4,575)
Net cash provided by (used in) investment activities	(842,743)	(1,425,837)
Net cash provided by (used in) investment activities	(042,743)	(1,420,007)
, , ,		6 200 000
Proceeds from long-term debt	_	6,300,000
Repayments of long-term debt	(0 F00 F00)	(6,300,000)
Dividends paid	(2,586,536)	(2,674,475)
Net cash provided by (used in) financial activities	(2,586,536)	(2,674,475)
Net increase (decrease) in cash and cash equivalents	1,944,879	624,389
Balance of cash and cash equivalents at beginning of period	8,348,438	10,293,317
Balance of cash and cash equivalents at end of period	10,293,317	10,917,706

# (6) Notes on the going concern assumption No relevant items.

### (7) Significant accounting policies

The disclosure is omitted, since there are no significant changes from contents disclosed by the latest securities report (submitted on May 31, 2021).

### (8) Notes to financial statements

FRC omits the disclosure of notes to balance sheet, statement of changes in net assets, and cash flows statement, as well as notes on lease transactions, financial instruments, securities, derivative transactions, related-party transactions, tax-effect accounting, retirement benefits, asset retirement obligations, rental properties, segment information and equity method income, etc. since it does not find substantial need for disclosure in the earnings briefing.

### (Notes to statement of income)

\*1. Breakdown of revenues and expenses related to real estate leasing business

				(tho	ousands of yen)
		33rd fisca (September February 2	1, 2020 to	34th fisca (March 1, August 31	2021 to
A.	Real estate leasing business revenues				
	Leasing revenues – real estate				
	Rents	6,830,181		6,755,878	
	Common charges	1,075,140		1,007,813	
	Parking revenues	401,356	8,306,678	394,063	8,157,755
	Other leasing revenues – real estate				
	Incidental income	552,811		581,258	
	Other miscellaneous income	44,627	597,438	23,906	605,165
	Total real estate leasing business revenues		8,904,117		8,762,920
B.	Expenses related to real estate leasing business Expenses related to leasing business				
	Outsourcing fees	1,870,563		1,775,633	
	Repair and maintenance expenses	211,326		153,469	
	Taxes and other public charges	743,094		723,140	
	Insurance premiums and trust compensation	45,880		44,998	
	Utilities expenses	452,048		477,384	
	Depreciation and amortization expenses	1,623,716		1,552,759	
	Other expenses related to real estate leasing business	233,685	5,180,315	251,371	4,978,758
	Total expenses related to real estate leasing business		5,180,315		4,978,758
C.	Revenues and expenses related to real estate leasing business (A - B)		3,723,801		3,784,162

## \*2. Breakdown of gain on sales of real estate

33rd fiscal period (September 1, 2020 to February 28, 2021) Not applicable.

34th fiscal period (March 1, 2021 to August 31, 2021)

Canal City Hakata· B Grand Building (88.28% co-ownership interest in Grand Building)

	(thousands of yen)
Proceeds from sales of real estate	7,700,000
Costs of sale of real estate	7,504,056
Other selling expenses	91,689
Gain on sales of real estate	104,254

# \*3. Transactions with affiliated companies

(thousands of yen)

Item	33rd fiscal period (September 1, 2020 to February 28, 2021)	34th fiscal period (March 1, 2021 to August 31, 2021)
Expenses related to real estate leasing business	966,563	853,139

(Per unit information)

33rd fiscal period (September 1, 2020 to February 28, 2021)	34th fiscal period (March 1, 2021 to August 31, 2021)
Net assets per investment unit: 127,656 yen	Net assets per investment unit: 127,833 yen
Profit per investment unit: 3,361 yen	Profit per investment unit: 3,538 yen

Note 1: Profit per investment unit is calculated by dividing profit by the day-weighted average number of investment units outstanding during the fiscal period. Diluted profit per investment unit is not shown since there are no potential investment units.

Note 2: Calculation of profit per investment unit is based on the following.

Account	33rd fiscal period (September 1, 2020 to February 28, 2021)	34th fiscal period (March 1, 2021 to August 31, 2021)
Profit (thousands of yen)	2,675,572	2,816,802
Amount not attributable to common unitholders (thousands of yen)	_	_
Profit attributable to common investment units (thousands of yen)	2,675,572	2,816,802
Average number of investment units during the fiscal period (units)	796,000	796,000

(Significant subsequent events) No relevant items.

(9) Change in the number of investment units outstanding No relevant items.

### 3. Reference Information

(1) Information on the prices, etc. of investment assets

1) Investment situation

(as of August 31, 2021)

		1		(as of August 31, 2021)
Type of asset	Use	Location (Note 1)	Total value of properties owned (mm of yen) (Note 2)	Percentage of total assets (%) (Note 3)
	Retail	Fukuoka urban area	_	_
	Retail	Other Kyushu areas		
	Office buildings	Fukuoka urban area	_	
Real estate	Office buildings	Other Kyushu areas	_	
	Others	Fukuoka urban area	_	
	Others	Other Kyushu areas	2,153	1.1
	S	ubtotal	2,153	1.1
	Retail	Fukuoka urban area	66,680	33.4
	Retail	Other Kyushu areas	36,612	18.3
	Office buildings	Fukuoka urban area	55,418	27.7
Real estate in trust	Office buildings	Other Kyushu areas	_	_
	Othors	Fukuoka urban area	19,898	10.0
	Others	Other Kyushu areas	5,324	2.7
Subtotal		183,934	92.1	
Deposits and	Deposits and other assets		13,716	6.9
7	<b>T</b> . 1. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.		199,804	100.0
Total amount of assets (Note 4)		[186,568]	[93.4]	

- Note 1: "Fukuoka urban area" refers to cities, towns and villages where 10% or more of the population commute to Fukuoka City for school and work, according to the 2015 census, which states "the number of workers and students aged 15 years or older (students including those aged 14 years or younger: particular reference) including commuting between their homes and places of work or school" conducted by Fukuoka City and the Statistics Bureau of the Ministry of Internal Affairs and Communications. "Other Kyushu areas" refers to all other parts of Kyushu (excluding the Fukuoka urban area).
- Note 2: "Total value of properties owned" is based on the value on the balance sheet (the value of real estate and real estate in trust is the book value after depreciation).
- Note 3: Concerning the "Percentage of total assets," the figures are rounded off to one decimal place. The total of individual percentages in the above table may not equal 100%.
- Note 4: Figures in parentheses for "Total amount of assets" refer to the value and percentage of real estate owned in effect to the total amount of assets.

(as of August 31, 2021)

	Value on balance sheet (mm of yen)	Percentage of total amount of assets (%)
Total liabilities	98,049	49.1
Total net assets	101,755	50.9

### 2) Investment assets

(A) Values and investment ratios at end of period are as follows.

,	(A) values and investment ratios at end of period are as follows.				
Real estate property name	Acquisition value (mm of yen) (Note 1)	Value on balance sheet (mm of yen)	Period-end appraisal value (mm of yen) (Note 2)	Investment ratio (%) (Note 3)	Real estate appraiser
Canal City Hakata	32,000	29,476	30,600	15.8	Tanizawa Sogo Appraisal Co., Ltd.
Canal City Hakata · B (Note 4)	21,060	20,997	21,400	10.4	Tanizawa Sogo Appraisal Co., Ltd.
Park Place Oita	19,610	20,112	21,200	9.7	Japan Real Estate Institute
SunLive City Kokura	6,633	5,393	8,440	3.3	Japan Real Estate Institute
Konoha Mall Hashimoto	10,000	9,848	10,500	5.0	Tanizawa Sogo Appraisal Co., Ltd.
Square Mall Kagoshima Usuki	5,300	4,258	4,960	2.6	Japan Real Estate Institute
Kumamoto Intercommunity SC	2,400	1,943	2,740	1.2	Japan Real Estate Institute
Hanahata SC	1,130	961	1,200	0.6	Tanizawa Sogo Appraisal Co., Ltd.
Kurume Higashi Kushiwara SC	2,500	1,995	2,740	1.2	Tanizawa Sogo Appraisal Co., Ltd.
K's Denki Kagoshima	3,550	2,907	3,660	1.8	Tanizawa Sogo Appraisal Co., Ltd.
Marinoa City Fukuoka (Marina Side Building)	5,250	5,395	5,900	2.6	Tanizawa Sogo Appraisal Co., Ltd.
Retail subtotal:	109,433	103,293	113,340	54.2	Appraisar Go., Eta.
Canal City Business Center Building	14,600	12,846	17,400	7.2	Tanizawa Sogo Appraisal Co., Ltd.
Gofukumachi Business Center	11,200	8,767	15,600	5.5	Tanizawa Sogo Appraisal Co., Ltd.
Sanix Hakata Building	4,400	3,744	6,510	2.2	Japan Real Estate Institute
Taihaku Street Business Center	7,000	5,632	9,190	3.5	Japan Real Estate Institute
Higashi Hie Business Center	5,900	4,364	8,270	2.9	Tanizawa Sogo Appraisal Co., Ltd.
Tenjin Nishi-Dori Center Building	2,600	2,653	3,140	1.3	Japan Real Estate Institute
Tenjin North Front Building	2,800	2,414	4,490	1.4	Japan Real Estate Institute
Higashi Hie Business Center II	4,230	3,982	4,690	2.1	Tanizawa Sogo Appraisal Co., Ltd.
Higashi Hie Business Center III	3,290	3,256	3,380	1.6	Tanizawa Sogo Appraisal Co., Ltd.
Tenjin Nishi-Dori Business Center (Land with leasehold interest)	7,700	7,754	7,790	3.8	Japan Real Estate Institute
Office buildings subtotal:	63,720	55,418	80,460	31.5	
Amex Akasakamon Tower	2,060	1,635	1,880	1.0	Daiwa Real Estate Appraisal Co., Ltd.
City House Keyaki Dori	1,111	882	1,040	0.5	Daiwa Real Estate Appraisal Co., Ltd.
Aqualia Chihaya	1,280	1,146	1,950	0.6	Japan Real Estate Institute
D-Wing Tower	2,800	2,635	3,660	1.4	Tanizawa Sogo Appraisal Co., Ltd.
Granfore Yakuin Minami	1,100	1,079	1,330	0.5	Tanizawa Sogo Appraisal Co., Ltd.
Hotel FORZA Oita	1,530	1,360	1,890	0.8	Japan Real Estate Institute
Tissage Hotel Naha	2,835	2,810	2,880	1.4	Tanizawa Sogo Appraisal Co., Ltd.
Tosu Logistics Center	1,250	1,153	1,360	0.6	Japan Real Estate Institute
LOGICITY Minato Kashii	8,150	7,755	9,210	4.0	Tanizawa Sogo Appraisal Co., Ltd.
LOGICITY Hisayama	5,050	4,762	5,450	2.5	Tanizawa Sogo Appraisal Co., Ltd.
LOGICITY Wakamiya	1,700	2,153	2,400	0.8	Tanizawa Sogo Appraisal Co., Ltd.
Others subtotal:	28,866	27,376	33,050	14.3	,
Total  Note 1: "Acquisition value" refers to	202,019	186,088	226,850	100.0	in alcoding a superparate for

<sup>&</sup>quot;Acquisition value" refers to the amount (purchasing prices shown on the purchasing contracts) not including expenses for the acquisition of relevant properties (agency fees and taxes and other public charges).

"Period-end appraisal value" refers to the evaluation value based on appraisals by a real estate appraiser in conformity with Note 1:

Note 2:

- the method and standards for asset evaluation stipulated in FRC's Articles of Incorporation and rules stipulated by the Investment Trusts Association, Japan.
- Note 3:
- "Investment ratio" is obtained by dividing each property's acquisition value by the total acquisition value. The total of individual percentages in the above table may not equal 100%, since the figures are rounded off to one decimal place. The amounts after the disposition of Canal City Hakata B Grand Building (88.28% co-ownership interest in Grand Building) are indicated. As for the acquisition value, the appraisal value at the time of disposition is subtracted from the initial Note 4: acquisition value.

# (B) Summary of the real estate leasing business

(as of August 31, 2021)

<b>F</b>		•	•			gust 31, 2021)
Real estate property name	Number of tenants (Note 1)	Occupancy rate (%) (Note 3)	Total leasable floor space (m²)	Total leased floor space (m²)	Total leasing revenues (mm of yen) (Note 4)	Percentage of total leasing revenues (%) (Note 5)
Canal City Hakata	1 [46]	97.9	46,585.57	45,589.93	996	11.4
Canal City Hakata · B (Note 6)	1 [45]	98.1	31,139.07	30,538.60	1,166	13.3
Park Place Oita	1 [104]	99.9	121,212.26	121,131.26	1,183	13.5
SunLive City Kokura	1	100.0	61,450.22	61,450.22	262	3.0
Konoha Mall Hashimoto	1 [124]	98.7	22,121.05	21,838.30	778	8.9
Square Mall Kagoshima Usuki	13	100.0	14,602.88	14,602.88	253	2.9
Kumamoto Intercommunity SC	2	100.0	6,968.66	6,968.66	89	1.0
Hanahata SC	2	100.0	2,801.15	2,801.15	40	0.5
Kurume Higashi Kushiwara SC	1	100.0	6,467.80	6,467.80	88	1.0
K's Denki Kagoshima	1	100.0	7,296.17	7,296.17	111	1.3
Marinoa City Fukuoka (Marina Side Building)	1	100.0	33,069.82	33,069.82	177	2.0
Retail subtotal:	25 [340] (Note 2)	99.4	353,714.65	351,754.79	5,147	58.7
Canal City Business Center Building	1 [62]	100.0	23,030.30	23,030.30	650	7.4
Gofukumachi Business Center	36	100.0	19,905.34	19,905.34	571	6.5
Sanix Hakata Building	16	100.0	6,293.75	6,293.75	205	2.3
Taihaku Street Business Center	1 [69]	99.2	14,677.30	14,566.29	322	3.7
Higashi Hie Business Center	1 [27]	100.0	13,614.59	13,614.59	353	4.0
Tenjin Nishi-Dori Center Building	1	100.0	3,339.32	3,339.32	86	1.0
Tenjin North Front Building	11	100.0	5,252.41	5,252.41	146	1.7
Higashi Hie Business Center II	2	100.0	6,214.77	6,214.77	164	1.9
Higashi Hie Business Center III	6	100.0	2,981.14	2,981.14	95	1.1
Tenjin Nishi-Dori Business Center (Land with leasehold interest) (Note 7)	1	100.0	1,343.51	1,343.51	79	0.9
Office buildings subtotal:	76 [231] (Note 2)	99.9	96,652.43	96,541.42	2,675	30.5
Amex Akasakamon Tower	1 [64]	95.4	4,821.25	4,597.83	66	0.8
City House Keyaki Dori	1 [40]	95.6	2,710.86	2,591.32	37	0.4
Aqualia Chihaya	1 [101]	96.5	5,619.69	5,420.29	60	0.7
D-Wing Tower	1 [130]	94.4	7,187.59	6,782.40	112	1.3
Granfore Yakuin Minami	1 [97]	98.0	2,496.06	2,446.14	39	0.4
Hotel FORZA Oita	1	100.0	5,785.44	5,785.44	63	0.7
Tissage Hotel Naha	1	100.0	3,758.76	3,758.76	43	0.5
Tosu Logistics Center	1	100.0	4,173.29	4,173.29	Undisclosed (Note 8)	Undisclosed (Note 8)
LOGICITY Minato Kashii	2	100.0	43,233.72	43,233.72	Undisclosed (Note 8)	Undisclosed (Note 8)
LOGICITY Hisayama	1	100.0	24,505.65	24,505.65	Undisclosed (Note 8)	Undisclosed (Note 8)
LOGICITY Wakamiya	1	100.0	17,556.32	17,556.32	Undisclosed (Note 8)	Undisclosed (Note 8)
Others subtotal:	12 [439] (Note 2)	99.2	121,848.63	120,851.16	939	10.7
Total	113 [1,010] (Note 2)	99.5	572,215.71	569,147.37	8,762	100.0

- buildings among relevant properties. For the number of tenants in pass-through master leasing properties, the number of sections stipulated in the tenancy agreements with end tenants is shown in parentheses. The Taihaku Street Business Center is an office building with a residential tower. Its number of end tenants comprises 12 offices and 57 residences.
- Note 2: The subtotal and total of all the tenants in other than pass-through master leasing properties and the number of sections stipulated in the tenancy agreements with end tenants for pass-through master leasing properties is shown in parentheses in the totals column for "Number of tenants."
- Note 3: "Occupancy rate" refers to the percentage of total leased floor space to total leasable floor space and the figures are rounded off to one decimal place.
- Note 4: "Total leasing revenues" is the total of real estate leasing revenues and other revenues from real estate rent in the current fiscal period.
- Note 5: "Percentage of total leasing revenues" is obtained by dividing each property's total leasing revenues by the total amount of total leasing revenues. The total of individual percentages in the above table may not equal 100%, since the figures are rounded off to one decimal place.
- Note 6: FRC disposed Canal City Hakata B Grand Building (88.28% co-ownership interest in Grand Building) on June 1, 2021.
- Note 7: The number of tenants indicates the number of the lessee of the land with leasehold interest. The total leasable floor space indicates the land area recorded in the real estate registry.
- Note 8: The figures are not disclosed as no consent to disclosure has been obtained from the tenants.

### (2) Status of capital expenditures

1) Capital expenditures after the end of the 34th fiscal period and planned capital expenditures

The following table provides amounts of major items of capital expenditures associated with renovations, etc. conducted after the end of the 34th fiscal period and of capital expenditures associated with renovations, etc. planned as of October 15, 2021 for real estate properties owned by FRC. The planned construction costs indicated below may be partly classified as expenses. In addition, FRC will implement renewal construction work in order to maintain and improve the competitiveness of properties in the market as well as tenant satisfaction, on top of the construction, facilities and replacement work for which expenditures will be made regularly.

Real estate property name Location	Lagation	Durnaga	Schedule	Planned construction cost (mm of yen)		
	Location	Purpose	Scriedule	Total	Const- ruction cost	Amount already paid
Canal City Hakata	Hakata Ward, Fukuoka City	Replacement of piping	From August 2021 to April 2022	597		_
Park Place Oita	Oita City, Oita	Renovation of common spaces	From September 2021 to April 2022	650	25	27
Park Place Oita	Oita City, Oita	Replacement of air- conditioning units	From March 2022 to April 2022	126	_	_
SunLive City Kokura	Kokura Minami Ward, Kitakyushu City	Renovation of common spaces	From June 2021 to September 2021	189	4	4

# 2) Capital expenditures during the 34th fiscal period

Capital expenditures for the real estate properties owned by FRC totaled 445 mm yen in the 34th period. Furthermore, FRC incurred construction costs of 611 mm yen in total in the period, including 153 mm yen in repair and maintenance expenses classified as expenses on the statement of income and 12 mm yen in expenses for restoration to former state. The following table provides the overview of major construction work that was completed in the 34th fiscal period.

Real estate property name	Location	Purpose	Period	Construction cost (mm of yen)
Canal City Hakata	Hakata Ward, Fukuoka City	Water supply piping for guestrooms	From October 2020 to April 2021	22
Canal City Hakata	Hakata Ward, Fukuoka City	Repair of facilities	From July 2017 to July 2021	57
Gofukumachi Business Center	Hakata Ward, Fukuoka City	Replacement of air- conditioning units	From July 2021 to August 2021	35
Sanix Hakata Building	Hakata Ward, Fukuoka City	Replacement of air- conditioning units	From March 2021 to April 2021	16
Hotel FORZA Oita	Oita City, Oita	Replacement of air- conditioning units	April 2021	18